

Solution Specialist at Hikvision, Hoofddorp, The Netherlands (m/v, fulltime)

Hikvision Europe B.V. in Hoofddorp is looking for a Solution Specialist who will focus on integrated solutions within the product range for the video surveillance industry. You will be supported by the world's biggest R&D team in the industry.

The Hikvision Europe Solution Team is dedicated to:

- Defining standard solution packages
- Assisting with the selection of the right products for offering tailored solutions
- Creating value-added solution modules
- Providing solution design consultancy
- Researching vertical markets

Position description:

As part of the Solution Team you will be responsible for a range of activities that support the implementation of new technical solutions within the European market. These may include:

- Leading the design, proof of concept, training, and communication of new solutions/changes and their operational, system & process impacts to the various internal organizations
- Providing the sales, presales engineer team with the necessary technical expertise to enable them to promote the solution. This involves printed and electronic promotional material, technical documents, product training
- Provide solution consultancy to customers, sales, presales engineers
- Communicating with customers, sales, presales engineers to gather feedback about their specific product/solution requirements
- Coordinating and building strong working relations with various internal departments including: Engineering, Product Development, Sales, Marketing, Operations

The language of our business is English. In the Hoofddorp office, both English and Dutch are spoken.

About you:

- A professional with minimum 2 years of experience in the video surveillance industry, ideally with a former role in product management, solution management or technical engineering.
- Thorough knowledge of IP and network technology and preferably hands-on experience with installation or system integration.
- You have excellent interpersonal and communication skills and are firm and concrete in your way of sharing information.
- You are flexible but structured in your work
- You always look for solutions and approach this with real team spirit, flexibility and outside of the box thinking

How to apply:

If you fit the above profile, please send your resume at info.eu@hikvision.com.